

A global **property technology** company helping property businesses adopt a sustainable way to manage property information and automate after-sales asset management.

Awards:



About inndox

- inndox Pty Ltd was established in 2017 and is headquartered in Brisbane, Australia.
- Founded by Trish & Andrew Mackie-Smith who are passionate about creating smart cities of the future using technology solutions to help the environment, the property industry and property owners.
- inndox is a web app that helps manage compliance, reduce administration, automate maintenance scheduling, warranty reminders, supplier and service contacts and more.
- Endorsed by industry and supported by government, they have customers in Australia, NZ, USA, and UK who are property developers, builders, agents, inspectors & thousands of end-users who are property owners using the inndox app.

VISION: inndox strives to be the global standard in property life-cycle management for better service, asset protection & sustainability.



Trish Mackie-Smith CEO, Co-Founder trish@inndox.com



Andrew Mackie-Smith Director, Co-Founder andrew@inndox.com



Problems

2.

Builders want compliant solutions to protect their business & environment

- Since Grenfell Tower Tragedy and other Tower disasters, global construction codes have been updated in the interest of consumer safety.
- Under Common Law globally, it is clear that all those in the supply chain are accountable for the quality of buildings.
- Global Consumer Laws require extensive information to be provided to consumers at handover and beyond.
- Breaches of these obligations can result in costly litigation, authorities shutting down sites, hefty fines and imprisonment

Customers expect <u>digital</u>- an app for managing their biggest asset

- Today around 95% of property buyers use the internet to conduct property searches. 90% use their mobile phones (compared to 1% just 10 years ago). There has been a rapid change in buyer behaviour. They expect a digital experience for everything they do.
- Consumers now expect Instant answers to their queries before, during and after sales.
- Consumers online reviews can potentially damage or elevate your reputation.





- So many rules, laws
- Overworked & stressed
- No time for after-sales service
- Customers feel lost
- Missing out on Referrals
- Not a sustainable practice



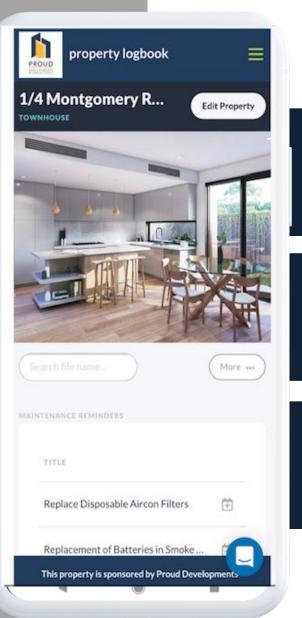




property project info and digital service on your company-branded app **that passes to the next owner**



Read recent case study <u>here</u>









Testimonial: *Property Developer*

"

Going digital for after-sales service is a game-changer

> Joe Licastro, MD, Signature Properties See profile on <u>LinkedIn</u> See video <u>testimonial</u>

May 2020 : inndox for Seville Residences for COVID-safe project handovers August 2020: Finalist with inndox for UDIA Excellence awards 2020

Compliance met

Faster sales

Customer retention





Testimonial:

Construction Company

"

A key project requirement – it was easy to navigate, saved time & would recommend to colleagues

Marina Zavaleeva, Estimator, Icon Co See profile <u>LinkedIn</u> Feb-June 2020 : inndox for "The Workshop", Sydney - \$297M commercial building June 2020: inndox handover to CBRE (worlds largest commercial RE company)

Cut weeks of admin

8

Referrals via app

Customer service



* Commercial, industrial & residential projects * 200+ handovers p/a



Testimonial:

Construction Company

"

Great for retrieval, risk management and customer engagement

Anthony Farina, Director, Bert Farina Constructions See <u>LinkedIn</u> profile

inndox utilized since February 2019 Over 200 BFC properties for 12+ developments. See their <u>projects</u> on inndox

Compliance met

10x faster

After-sales service





Testimonial

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Real Estate Agency

"

Speeds up the due diligence process and buyers love getting an app

Sharon Richter, Principal, Hudson Property See <u>LinkedIn</u> profile









Benefits for your customers: Property owners

Digital service

Reassurance of quality

Your subscription gives your customers a "gift" a free company-branded app to manage their asset!

Asset protection

inndox.

inndox takes your customer service to the next level

SECURITY:

We have partnered with Amazon for your security. Your data is safe and private.

PRIVACY:

Our privacy policy complies with the requirements of the Australian Privacy Act and General Data Protection Regulation (GDPR). See website:

Privacy Policy

Terms of service

<u>Enterprise Terms — inndox</u>

SERVICE ASSISTANCE:

inndox uses reasonable commercial efforts to assist: <u>Service Level Schedule</u> Simple, logical, sustainable way to manage property information to better service your customers into the future.



Book a demo

CONTACT US to find out more about inndox and how it can increase sales by transforming the customer experience and extending your brand to future owners.

We would love to hear from you!

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Book in a 15 minute online demo with one of the founders <u>here</u>

Or visit inndox.com







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